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Custom Build Feature Selections & Quotation

| Custom Build Feature Selections & Quotation | | | | | | | | | | | |
|--|---|----------------------------|---------------------|---------|--|-----------|--|----------|-----------------------|-----|-----------------------|
| Homeowner: # of Stories | | | | 1 story | | 2 stories | Date: | | | | |
| ddress: Commission to buyer's Realtor? | | | Yes | | No | Ba | Base Price: | | | | |
| .ot : Block: Section: Construction loan in Buyer's name? | | | Yes | | No | Up | Upgrades and change order: | | | | |
| Subdivision: | | Bank financing or cash? | | | Loan | | Cash | To | Total contract price: | | |
| Total Area: | | | two | | three | | four | Na | Name of Architect: | | |
| Living Area: 3,000 to 3,75 | SF | 3,750 - 4,500 SF | 4,500 to 5,250 SF | | ove | r 5, | 250 SF | Lender: | | | |
| Please CHECK the following select | ions fo | or preliminary qu | otation: | Sul | bject to final qu | otat | ion when construct | ion plai | n is ready | | |
| | | Standard Features | | | Upgrade Features | | | | | | |
| DESCRIPTION | | (included in Base Price) | | | (additional charge) | | | | | | |
| Non-Construction Costs: | | | | | | | | | | | |
| Lot Cost | | Not included i | n Base Price | | Own or buying a lot Will buy a Swan Isle lot from Swan Custom Builders | | | | Swan Custom Builders | | |
| Architect / engineering plans | | Not included in Base Price | | | Already have plans | | Will engage Builder's architect to design construction plans | | | | |
| Demolition, fill, tree removal, soil tests | | Not included i | n Base Price | | Fill | | Tree removal | De | emolition | 5 | Soil tests |
| Loan fee, interest, property taxes, HOA, insura | ice | Not included i | n Base Price | | HOA | | Insurance | | Property taxes | L | oan fees and interest |
| Construction Costs: | | | | | | | | | | | |
| Base Price - living area construction costs | | \$ | /SF | | | | | | | | |
| Base Price - covered area beyond living area | Base Price - covered area beyond living area 20% of living area | | /ing area | | More than 20% of living area | | | | | | |
| - (garages, porch, balconies, veranda) | | | | | | | | | | | |
| Foundation | | Post Tension S | Slab on grade | | | | Pier & Be | am | n Others | | Others |
| Roof | | Composition | on Shingle | | Tile | | Metal | Ot | Others | | |
| Exterior wall finish material | | Brick | Stucco | | | | Stone | Others | | | |
| Exterior wall - decorative trims, molding, stones | | 1 layer of foar | n stucco trim | | Columns | | Cast stone | Co | orbel blocks | (| Others |
| Floor Covering: | | | | | | | | | | | |
| - Foyer | | Tile floor - Ceramic | /Porcelain or slate | | Marble | | Granite | Tra | avertine | P | Add inlays |
| - Living Room | | Solid hardwood, Tr | avertine, or carpet | | Marble | | Granite | | ustom Inlays | (| Others |
| - Dining Room | | Ceramic or sla | , , | | Marble | | Travertine | Ha | ardwood | (| Others |
| - Study | | Custom Be | | | Tile | | Travertine | Ha | ardwood | | Others |
| - Kitchen, breakfast, pantry | | Ceramic/Porcel | ain or slate Tile | | Tile | | Travertine | Lir | nestone | (| Others |
| - Family room | | Berber | carpet | | Tile | | Travertine | Ha | ardwood | (| Others |
| - Game room | | Berber | carpet | | Tile | | Travertine | Ha | ardwood | (| Others |
| - Den, hallway | | Berber | carpet | | Tile | | Travertine | | ardwood | | Others |
| - Master bedroom | | Berber | carpet | | Tile | | Travertine | _ | ardwood | | Others |
| - Master bedroom closets | | Berber | carpet | | Tile | | Travertine | Ha | ardwood | (| Others |
| - 2nd bedroom | | Berber | carpet | | Tile | | Travertine | | ardwood | (| Others |
| - 2nd bedroom closet | | Berber | carpet | | Tile | | Travertine | Ha | ardwood | (| Others |
| - 3rd bedroom flooring | | Berber | | | Tile | _ | Travertine | _ | ardwood | 1 1 | Others |
| - 3rd bedroom closet | | Berber | | | Tile | _ | Travertine | | ardwood | | Others |
| - 4th bedroom flooring | | Berber carpet | | | Tile | _ | Travertine | _ | | | Others |
| - 4th bedroom closet | | Berber | | | Tile | _ | Travertine | | ardwood | | Others |
| - 5th bedroom flooring | | Berber | | | Tile | _ | Travertine | _ | ardwood | | Others |
| - 5th bedroom closet | | Berber carpet | | | Tile | _ | Travertine | | ardwood | | Others |
| - 6th bedroom flooring | | Berber carpet | | | Tile | | Travertine | Ha | ardwood | | Others |

| Homeowner's | Initials: | |
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| | | |

| - 6th bedroom closet | Berber | Berber carpet | | Travertine | Hardwood | Others |
|--|-----------------------------------|--------------------------------------|----------|------------|--------------------------|-----------------------------------|
| - stairwell - main stairwell | Hardwood | | Marble | Travertine | Others | Others |
| - stairwell - second stairwell | Berber carpet | | Tile | Travertine | Hardwood | Others |
| - utility room | Ceramic Slate tile | | Marble | Travertine | Limestone | Others |
| - porch & veranda | Plain concrete | | Ceramic | Slate | Patterned concrete | Others |
| - balconies / terraces | Ceramic or slate Tile | | | Travertine | Limestone | |
| - Master bath | Marble | Slate/Travertine | | | Granite | |
| - Powder room | Ceramic | Slate tile | Marble | Travertine | Granite | |
| - 2nd bathroom | Ceramic | Porcelain tile | Marble | Travertine | Granite | |
| - 3rd bathroom | Ceramic | Porcelain tile | Marble | Travertine | Granite | |
| - 4th bathroom | Ceramic | Porcelain tile | Marble | Travertine | Granite | |
| - 5th bathroom | Ceramic | Porcelain tile | Marble | Travertine | Granite | |
| - Other floor areas | | | | | | |
| - Other areas besides floor | | | | | Power room walls | Custom Mosaics |
| Fireplace | One main gas lo | One main gas log fireplace w/ tile | | 3rd FP | Wood Mantel | Cast stone |
| Fireplace surround | Slate Tile | Marble tile | Granite | Travertine | | · |
| Countertops: | | | | | | |
| - kitchen | Natural Granite sla | ab - bullnose finish | | | | |
| - Master bath | granite or marble s | slab - straight edge | | Bullnose | Waterfall edge | Granite slab - select edge finish |
| - 2nd bathroom | Cultured | d marble | Straight | Bullnose | Waterfall edge | Granite slab - select edge finish |
| - 3rd bathroom | Cultured | d marble | Straight | Bullnose | Waterfall edge | Granite slab - select edge finish |
| - 4th bathroom | Cultured | Cultured marble | | Bullnose | Waterfall edge | Granite slab - select edge finish |
| - 5th bathroom | Cultured marble | | Straight | Bullnose | Waterfall edge | Granite slab - select edge finish |
| - utility room | Cultured marble | | Straight | Bullnose | Waterfall edge | Granite slab - select edge finish |
| - wet bar | Ceramic tile or cultured marble | | Straight | Bullnose | Waterfall edge | Granite slab - select edge finish |
| Cabinets: | | | | | | |
| - kitchen | 42" Maple | e cabinets | Cherry | | Premium Alder | Others |
| - Master bath | Paint grad | e cabinets | Oak | Maple | Premium Alder | Cherry |
| - Master Closet | Standardl built-in s | Standardl built-in shelves w/hangers | | | Custom Shelving | Custom Cabinetry/millwork |
| - 2nd bathroom | Paint grad | Paint grade cabinets | | Maple | Premium Alder | Cherry |
| - 3rd bathroom | Paint grad | Paint grade cabinets | | Maple | Premium Alder | Cherry |
| - 4th bathroom | Paint grad | e cabinets | Oak | Maple | Premium Alder | Cherry |
| - 5th bathroom | Paint grad | e cabinets | Oak | Maple | Premium Alder | Cherry |
| - utility room | Paint grad | Paint grade cabinets | | Maple | Premium Alder | Cherry |
| - wet bar | Paint grad | e cabinets | Oak | Maple | Premium Alder | Cherry |
| - Study | Not included | Not included in Base Price | | Maple | Premium Alder | Cherry |
| - Game room | Not included in Base Price | | Oak | Maple | Premium Alder | Cherry |
| - Family room | Not included in Base Price | | Oak | Maple | Premium Alder | Cherry |
| Extra bathrooms | Up to one full bath per 1,100 SF | | | | In excess of 1 bath / 1, | 100 SF |
| Hardwares | \$0.75/SF (living area) allowance | | | | Over the allowance | |
| Appliances - excluding refrigerator | Stainless steel - Gl | E pro. or equivalent | Viking | Monogram | KitchenAid | |
| Refrigerator | Not included in Base Price | | | KitchenAid | Build-in Sub-Zero or ed | quivalent |
| Lighting Fixtures | \$1.25/SF (living area) allowance | | | | Over the allowance | |
| Plumbing Fixtures | \$0.75/SF (living | area) allowance | | | Over the allowance | |
| Whirlpool Tubs | 5' Jacuzzi tub | 5' Jacuzzi tub in Master Bath | | 6' Jacuzzi | Other tubs | |
| Security, sound and communication system | Hi-tech system pre- | wired (\$2500 Allow.) | speakers | cameras | Home Theater | Others |

| Balcony exterior railing | Wrought iron rails | | Cast stone | Custom Iron Rails | Others |
|--|---|-------------------|------------------|-------------------------|--------------------------|
| Ceiling height | 10' first floor, 12' living, 9' second floor | | | 2-Story High Ceilings | |
| Ceiling treatment | 1 room ceiling treatment areas | Vaulted | Barrel | Dome Ceiling | Plasters |
| Crown molding - single | secondary bedrooms, study, den | Baths | closets | utility room | Others |
| Crown molding - double | living, dining, family, master, foyer | Study | Den | Bedroom 2 | All secondary bedrooms |
| Front door | Single solid 8' mahogany door (\$1000) | | Double doors | Decorative iron door | Others |
| Stairwell - up to 4,500 SF living area | One stairwell along wall, iron spindles | | decorative iron | Free standing stairwell | Others |
| Stairwell - over 4,500 SF living area | Add a secondary enclosed stairwell | | open stairwell | Decorative iron rail | Decorative Iron Spindles |
| Exterior of house: | | | | | |
| Landscaping, irrigation system, sod, trees | \$1.50/SF (living area) allowance | | | | |
| Fence (wrought iron or cedar) & gate | \$0.50/SF (living area) allowance | | | | |
| Driveway, sidewalk, pavers (flatwork) | 2,500 SF concrete, one street approach | >2,500 SF | > 1 st. approach | Pattern concrete | Others |
| Gazebo, decking, boat dock | Not included in Base Price | Gazebo | Boat dock | Extra decking | Others |
| Summer kitchen or Fireplace outside house | Not included in Base Price | | | summer kitchen | Outdoor fireplace |
| Other special features: | | elevator | Wine room | | Others |
| | | 2nd master | 2nd kitchen | butt-glass windows | Others |
| | | | | | |
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| _ | | | | · | • |
| Refer t | o our standard feature sheet for all other it | ems not listed at | oove | · | · |

Notes: **Total Estimated Cost:**

| Homeowner's | Initials: | |
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